



News Release

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Real Estate Investment Securities Association Announces Its ACE Award Winners

INDIANAPOLIS — October 30, 2009 — The Real Estate Investment Securities Association (REISA) awarded four members with its fourth annual A Champion of Excellence (ACE) Award at its annual conference held in Las Vegas.

The ACE Awards recognizes members who exemplify outstanding achievement in the field of securitized real estate investments. These prestigious awards are given to companies and/or individuals who are leaders in the industry and who set their personal standards high, mentor others, push for industry improvement and volunteer their time for the benefit of the industry and members of REISA.

“We are honored to recognize these members with the annual ACE Awards for their outstanding conduct in the industry and volunteerism within REISA,” Bill Winn, REISA President said. “REISA is dedicated to promoting the highest ethical standards to its members.”

The winners of the 2009 ACE Award include:

Joe Techar. Techar is a registered representative with Wildwood Wealth Management in Minneapolis, MN. He is also a registered principal of CapitalQuest Securities Inc. and a partner in FactRight LLC. He has led the organization of recent REISA conferences in his role as co-chair of the Planning Committee.

Brandon Balkman. Balkman is the National Accounts Manager for Orchard Securities in Sandy, Utah. During his tenure with Orchard Securities, he has worked with sponsors, broker-dealers and registered representatives and been an advocate for the advancement of the overall industry. He has volunteered for the REISA Ethics and Standards Committee and Due Diligence and Compliance Committee where he was instrumental in creating the Best Practices Guide.

Sue Speidel. Speidel is the Vice President of Inland Real Estate Exchange Corporation. Since 1987, she has created marketing strategies and materials for various Inland funds and managed broker-dealer conference participation and in-house meetings. She has been active in

REISA since its inception and now serves on the Education and Marketing Committee overseeing the direction of all REISA webinars.

Daniel Oschin. Oschin is the Managing Director at BGK Integrated Group and President of BGK Integrated Investment Services, where he is focused on brand cultivation and expanding and diversifying the company's offerings and access to capital. He took the lead in developing the agenda and 45 educational breakout sessions at the recent REISA conference while serving on the Planning Committee.

"REISA is an organization clearly driven by and focused on the needs of its members," said Joe Techar. "I am honored to have been recognized for my efforts."

"As a result of the success of this event and the exceptional efforts of a great many dedicated volunteers, the ACE Award's prestige and recognition continues to promulgate, as REISA expands its membership, significance to our industry and impact on securitized real estate investments," said Daniel Oschin.

ACE Award recipients receive the following: a special achievement award, use of the ACE Award logo and brand, recognition in *FYI*, REISA's publication and a waiver of next year's conference registration fee.

For more information, contact Jill Delaney at jdelaney@reisa.org or 317.663.4175.

About the Real Estate Investment Securities Association (REISA)

The Real Estate Investment Securities Association (REISA), formerly known as the Tenant-In-Common Association (TICA), is a national trade association for professionals who offer and distribute securitized real estate investments. TICA was formed in 2003 to promote and support those involved in the fractional ownership or tenant-in-common industry. These offerings represent all fractional interests in land, commercial real estate, energy and natural resources including DSTs, TICs, funds, partnerships and REITs sold on a securities platform. REISA promotes the highest ethical standards to its members and provides education, networking opportunities and resources. For more information, call REISA at 866.353.8422.

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