



# News Release

10401 North Meridian Street  
Suite 202  
Indianapolis, IN 46290  
317-663-4180

Contact: Jill Delaney  
Real Estate Investment Securities Association  
317-663-4175  
jdelaney@reisa.org

## **Real Estate Investment Securities Association (REISA) Names New President**

INDIANAPOLIS – April 15, 2010 – The Real Estate Investment Securities Association (REISA) has named Rick Chess as president of REISA effective immediately. Renee Brown resigned from her position as president.

Rick Chess is the managing partner of Chess Law Firm PLC, a practice focused on real estate, capital formation and governance. Previously, he has worked for Triple Net Properties, Hirschler Fleischer and United Dominion Realty Trust. Chess has served as a member of the Pennsylvania General Assembly, as an assistant county solicitor for Allegheny County and was the staff director of the local government attorneys of Virginia. He was selected as President Elect of REISA in January 2010.

“We are very pleased to have Rick’s enthusiasm, knowledge and talents to help us during this transition and this challenging economic cycle,” said Bill Winn, REISA’s immediate past president.

“I am excited to lead REISA at this time in our growth,” said Chess. “We will be working on many exciting projects which will enhance our members’ businesses including the development of additional industry best practices, legislative outreach, capital markets education and additional networking/educational conferences, to name a few.”

REISA is the association in the real estate investment security industry that represents sponsors, broker-dealers, registered representatives and affiliated businesses, such as law, accounting and real estate brokerage firms. REISA works to maintain the integrity and reputation of the industry, serve as an educational resource and advocating body, and promote industry best practices designed to benefit investors.

If you have any questions or comments regarding this, contact Executive Director, Brandon Balkman at 317.663.4176 or [bbalkman@reisa.org](mailto:bbalkman@reisa.org).

**About the Real Estate Investment Securities Association (REISA)**

The Real Estate Investment Securities Association (REISA) is a national trade association for professionals who offer and distribute securitized real estate investments. REISA was formed in 2003 to promote and support those who represent all fractional interests in land, commercial real estate, energy and natural resources including DSTs, TICs, funds, partnerships and REITs sold on a securities platform. REISA promotes the highest ethical standards to its members and provides education, networking opportunities and resources. For more information, call REISA at 866.353.8422.

###