



# News Release

10401 North Meridian Street  
Suite 202  
Indianapolis, IN 46290  
317-663-4180

Contact: Jill Delaney  
Real Estate Investment Securities Association  
317-663-4175  
[jdelaney@reisa.org](mailto:jdelaney@reisa.org)

## **Real Estate Investment Securities Association (REISA) Elects President-Elect and 2010 Officers**

INDIANAPOLIS – February 9, 2010 –The Real Estate Investment Securities Association (REISA) elected its 2010 officers. Richard Chess will serve as the 2010 President-Elect.

Chess will serve as President-Elect through December 2010 and begin a one-year term as President in January 2011. Currently, he is the President of American Realty Capital Markets, LLC and the Managing Partner of Chess Law Firm, PLC. He is a national speaker regarding acquisitions, due diligence, 1031 like-kind exchanges, tenant-in-common structures, REITs and local/state government relations. Previously, he worked for Triple Net Properties and Hirschler Fleischer in the TIC industry.

Renee Brown of Wildwood Wealth Management currently serves as the 2010 REISA President. The other 2010 officers include Daniel Oschin of BGK Integrated Group as Vice President, Mark Kosanke of Concorde Financial Group as Treasurer and William Swayne III of WMS Financial Planners Inc. as Secretary. The officers are responsible for making decisions in accordance with the association's bylaws, mission and goals.

Rick Murphy will replace Richard Chess' seat on the Board of Directors in the broker-dealer category. Murphy currently serves as the Executive Vice President of Berthel Fisher & Company Financial Services, Inc. He oversees business development, managed money department and the insurance department. Murphy will serve a one-year term.

For more information, contact Jill Delaney at 317.663.4175 or [jdelaney@reisa.org](mailto:jdelaney@reisa.org).

### **About the Real Estate Investment Securities Association (REISA)**

The Real Estate Investment Securities Association (REISA), formerly known as the Tenant-In-Common Association (TICA), is a national trade association for professionals who offer and distribute securitized real estate investments. TICA was formed in 2003 to promote and support those involved in the fractional ownership or tenant-in-common industry. These offerings represent all fractional interests in land, commercial real estate, energy and natural resources including DSTs, TICs, funds, partnerships and REITs sold on a securities platform. REISA promotes the highest ethical standards to its members and provides education, networking opportunities and resources. For more information, call REISA at 866.353.8422.

###