



News Release

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Real Estate Investment Securities Association (REISA) Welcomes New Members:

INDIANAPOLIS – November 8, 2010 – The Real Estate Investment Securities Association (REISA) announced that Hamilton Point Investments, Hines Real Estate Investments Inc., Strategic Capital Holdings LLC, Vertical Capital Markets Group, Via Tech Publishing Solutions and Waveland Energy Partners have joined as members.

Hamilton Point Investments LLC and affiliated entities own and operate multifamily and commercial properties acquired from financially distressed sellers such as banks and CMBS special servicers.

Hines is an international real estate organization with approximately 3,300 professionals. Hines is the sponsor of the REIT securities offered by Hines Real Estate Investments Inc.

Strategic Capital Holdings LLC is the sponsors of the first, non-traded REIT focused on self storage. They manage a growing portfolio of over 6.3 million square feet of commercial properties, including 4.9 million square feet of self storage facilities, with a combined market value of over \$685 million.

In 2004, Vertical Financial Group (VFG), an affiliate of Vertical Capital Markets Group (VCMG), was formed to offer direct lending services on a wholesale and retail basis. The services included mortgage originations for purchasers of single-family residences as well as third party originations, with the loans being packaged and sold to institutional investors.

ViaTech is an innovator of publishing services for digital media, print and content management that addresses the non-core areas of business communications. ViaTech has enabled customers worldwide to deliver their content to target markets providing a one-stop shop for printing materials and collateral.

Waveland Capital Group was formed in 2000 to provide alternative investment opportunities and investment banking services to high-net-worth clients, institutional investors and corporate clients.

“REISA welcomes these new sponsor companies as they bring new industry knowledge on alternative energy investments and non-traded REITs to the association,” said Brandon Balkman, REISA Executive Director. “We encourage other oil and gas and non-traded REIT sponsors to get involved with REISA.”

REISA members include attorneys, CPAs, broker-dealers, sponsors, lenders, qualified intermediaries, registered investment advisors and registered representatives. Currently, REISA has 600 members who represent more than 18,000 financial advisors in the industry. REISA offers members interactive networking, professional development and educational opportunities through conferences, white papers, webinars, industry training and a bi-monthly publication.

For more information, contact Jill Delaney at jdelaney@reisa.org or go to www.reisa.org.

About the Real Estate Investment Securities Association (REISA)

The Real Estate Investment Securities Association (REISA) is a national, non-profit trade association for professionals who offer and distribute securitized real estate investments. Members include real estate sponsors, broker-dealers, registered representatives, financial advisors and affiliated businesses such as law, accounting and real estate brokerage firms. REISA works to maintain the integrity and reputation of the industry by promoting the highest ethical standards to its members and providing education, networking opportunities and resources. For more information, call REISA at 866.353.8422.

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